



CANON FINANCIAL SERVICES, INC.

3Q20 Programs
Effective July 1, 2020

Canon Large Format Lease Program

All rates are valid on applications submitted by September 30, 2020 and funded by October 15, 2020.

	FMV								
Term	12	24	30	36	39	48	60	63	
All Equipment	.08805	.04437	.03657	.02855	.02652	.02308	.01869	.01793	

	\$1.00 Purchase Option								
Term	12	24	30	36	39	48	60	63	
All Equipment	.09364	.04895	.04065	.03140	.02926	.02464	.02034	.01955	

•Pricing Uplifts•

If customer requires special billing or payment arrangements, add the following pricing uplifts:

- + .00020 Net 30 Payment Terms
- + .00040 Net 60 Payment Terms
- + .00060 Net 90 Payment Terms
- + .00300 Late Charge Exempt
- + .00020 60 Day Deferred Payment
- + .00040 90 Day Deferred Payment
- + .00010 Include Administrative Fee

•Competitive Takeout Rates•

Reduce Standard Rates by - .0004 for all terms

Eligibility Requirements:

- Valid on replacing non-Canon equipment with Canon OR switching customers from a competing leasing company to CFS.
- Eligible transactions **must** include the following "Proof of Takeout" items dated within 120 days of new transaction date: customer invoice, customer signed removal slip, buyout quote, return letter or service ticket. All items submitted are subject to review.
- Proof of Takeout document for non-Canon equipment must contain the customer name, the model and serial number of the competitive takeout device. For a takeout of a competing leasing company, Proof of Takeout document must also contain the leasing company name.
- New transactions must be Canon large format equipment.
- Cannot be combined with any other CFS promotion.

Terms & Conditions:

- All FMV rates are for new equipment only.
- New equipment refers to printers, scanners, large format / wide format printers, fax and image filing equipment.
- Funding up to 150% MSRP for transactions up to \$100,000 and 125% MSRP limit for transactions between \$100,000 - \$500,000.
Amounts that exceed the MSRP limits must be blended using the \$1 Purchase Option factors.
- All rates listed are cash rates and are not valid for credit card payments. Please contact the Sales Support Team for credit card rates.

Submit applications to:

Phone: 800.220.8880

Email: largeformatapps@cfs.canon.com

VARLFP00